

Message Text

LIMITED OFFICIAL USE

PAGE 01 MEXICO 12184 270023Z
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 XMB-02 OES-09 CEQ-01
GSA-02 DOE-15 SOE-02 CIAE-00 INR-10 NSAE-00 /060 W
-----079683 270025Z /75
P 270020Z JUL 78
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC PRIORITY 1629

LIMITED OFFICIAL USE MEXICO 12184

EO 11652: N/A
TAGS: BENC, MX
SUBJECT: MAJOR PROJECTS: FERTIMEX PHOSPHATE FERTILIZER

REF: STATE 176670 AND PREVIOUS

1. AMBASSADOR AND COMMEWCIAL COUNSELOR CALLED ON
FERTIMEX DIRECTOR GUTIERREZ ON JULY 21 AND MADE
REPRESENTATIONS ALONG LINE SUGGESTED REFTEL. A SIMILAR
APPROACH WAS USED IN A LETTER
FROM AMBASSADOR TO
SECRETARY OF PATRIMONY AND INDUSTRY.

2. GUTIERREZ WAS NONCOMMITTAL AND SAID THE AWARD
DECISION WOULD BE BASED UPON TECHNICAL CONSIDERATIONS
WITH FINANCING ONLY A SECONDARY FACTOR. HE NOTED THAT
THE FRENCH FINANCING PACKAGE WAS SOMEWHAT BETTER THAN
DAVY'S BUT DID NOT ELABORATE. ON THE OTHER HAND, HE
SAID THAT BADGER'S FINANCING LOOKED ATTRACTIVE. HE ALSO
MENTIONED THAT A THIRD U.S. FIRM, PARSONS, WAS BIDDING
ON THE SULPHURIC ACID PORTION OF THE PROJECT WHICH IS
THE FIRST WE HAVE HEARD OF THEIR INTEREST.

3. GUTIERREZ SAID THAT THE AWARD DECISION WOULD BE
MADE IN EIGHT OR TEN DAYS WHICH WOULD MAKE IT AROUND THE
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MEXICO 12184 270023Z

FIRST OF AUGUST. IT IS HARD TO ASSESS THE IMPACT OF
OUR REPRESENTATIONS ON THE OUTCOME, BUT IN A CONVER-
SATION SEVERAL DAYS PREVIOUSLY A DAVY REPRESENTATIVE
TOLD US HE THOUGHT THE FRENCH (KREBS) HAD THE CONTRACT
PRETTY WELL SEWED UP. LUCEY

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MEXICO12184
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780307-0305
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780714/aaaaalvc.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d436d76b-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 176670
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1868895
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: FERTIMEX PHOSPHATE FERTILIZER
TAGS: BENC, MX
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/d436d76b-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014